

## Rainbow's 40<sup>th</sup> Winter Season

### Opening 10th July 2021

Our focus again this season is on

- Health and Safety
- Simplicity
- Financial Prudence
- Enjoyment

Through the support of partners, members and a well-run operation we came out of the 2020 season with our emergency fund intact and enough funds to start up in 2021. This means we are in a good position to celebrate our 40<sup>th</sup> winter season. We expect with good snowmaking and the help of mother nature we will open with our Edridge Opening day on 10<sup>th</sup> of July 2021.

Our recent survey provided valuable feedback and from this we are delighted to announce the following enhancements for the 2021 season.

1. All of our passes are now fully refundable\* or transferrable to the 2022 season if we are unable to open due to COVID -19
2. All early bird passes are fully refundable\* or transferrable up until 31<sup>st</sup> March 2021 for any reason.
3. We are now offering a pass protection product that you can purchase up until 31<sup>st</sup> March 2021 which makes any unused pass full refundable\* or transferrable until 31<sup>st</sup> July 2021.

*Also, to reflect on the feedback we have received we are offering a one off, reduced early bird sale to acknowledge those that supported us to open in 2020 and for those that would like the chance to jump on board early and support us for 2021 and to celebrate 40 years of fantastic times at Rainbow. If you haven't purchased our Season pass before, this is a great year to grab this special deal. Adult Gold Season pass at \$399 for an entire season of skiing at Rainbow*

**To lower your risk further, we are now offering an insurance product for your pass. This must be purchased before March 31<sup>st</sup> 2021.**

**All Seasons Passes purchased with insurance are fully refundable for any reason up until the 31 July 2021 as long as the pass has not been used.** If you want to use your insurance and you wish to apply to have your pass refunded or transferred you need to email [info@skiRainbow.co.nz](mailto:info@skiRainbow.co.nz) to ensure this refund or transfer is actioned prior to 31 July 2021.

The pass protection product will also provide you further COVID 19 protection.

*\*Refunds incur a \$35 admin fee*

At this stage we are unlikely to see foreign visitors and tourists in our area. So our intention is to continue to run a smaller staff and therefore slightly reduced offering. Please see our COVID-19 FAQs for guidance on updating your details ahead of the season.

Protocols include

Contact Tracing via the App. Increased and enhanced cleaning protocols, especially in high traffic areas. Food & Beverage outlets following Ministry of Health guideline

### **What does the Rainbow Season look like?**

#### **Key Dates –**

**AGM April 17th St Arnaud - 5.00pm (venue to be advised)**

**Volunteer Days March 20<sup>th</sup> 2021**

**May 8<sup>th</sup> 2021**

**Edridge Contracting Open Day 10<sup>th</sup> July 2021**

**Closing Day – 10<sup>th</sup> October 2021**

Normal Hours 9.00am to 4.00pm

Open 6 Days per week

We will be closed on Tuesdays except in the school holidays. This is to assist with staff rostering, cleaning and to ensure the days we are open are more profitable. *Please bear this in mind when you purchase your Silver Season Pass. The price change has been altered to reflect the one less week day offered and we encourage you to take up the early bird pricing to get the best value for your money.*

Online Ticket Sales and Field Ticket Sales – Again we will focus on online ticket sales to reduce queues

There will be tickets required for those using the toboggan areas.

2021 Academy Update – We were disappointed not to offer Rainbow Snowsports Academy last season. At this stage we are unsure about 2021 for similar reasons. The main one being, getting enough qualified instructors with NZ's border still potentially closed. We will release the information to you about whether or not we can offer this product as soon as we can make a decision. This is likely to be closer to the opening of the season. Our apologies to those that factor in their pass purchase, with the purchase of Academy. Unfortunately, at this stage it is too early to know the staff that will be available to us to hire for the 2021 season. We are looking at alternative options, including running a Kids Ski Club with volunteers and will keep you informed as we work through our options.

## Types of Tickets

### Seasons Pass

Adult  
Student/Senior  
Youth  
Kids under 7  
Seniors over 75  
Silver  
Family

### Day passes

Adult  
Student/Senior  
Youth  
Child  
Kids under 7 and  
Seniors over 75  
Family pass

You can arrange rentals and lessons up on the mountain.

The cheapest way to buy a pass this year will be Season Passes during the early bird, preseason sale. The preseason sale will start on the 23 November 2021

Grooming will be subject to staffing numbers and we are reliant on the one groomer

Snowmaking. We expect to start snowmaking four weeks before the season starts

We will have rentals and limited ski and snowboard lessons.

Our cafe will be operating with normal hospitality guidelines in place.

Shuttles will be operating and include online booking, cash or eftpos at the office

The Retail Shop will be open for the forgotten essentials.

There will be a Rainbow Ski Sale this year so check out Facebook for dates. We are looking at mid to late June. More on this to follow.

Chill Pass will be accepted

Cardrona and Treble Cone Season pass holders will get their discount, just show your pass at the ticket office when purchasing your day pass.

What will the Members pricing be?

	November to December	Jan - March
<b>Platinum Membership</b>	\$5,000	\$5,000
<b>Gold Season Pass – Adult</b>	\$399	\$499
<b>Gold Season Pass - Student &amp; Senior</b>	\$299	\$399
<b>Gold Season Pass – Youth</b>	\$199	\$290
<b>Family Gold Season Passes (2/2)</b>	\$1,099	\$1,299
<b>Family Additional Youth</b>	\$195	\$235
<b>Child and Senior 75+</b>	\$30	\$30

All Season Passes purchased are fully refundable until 31 March 2021.

PRICE LIST 2020		Full Day				
		ADULT	STUDENT (NZ + AUS) SENIOR (65 - 74)	YOUTH (7-17)	CHILD (Under 7) & Seniors (75+)	Family Pass
Passes	<b>Full Pass</b>	\$90	\$60	\$40	\$5	\$195
	<b>Full Pass with Rental Gear</b>	\$135	\$99	\$88	\$27	\$355

Dates

Pass sale starts 23 November 2021